



# 2007 Annual Report

## Message from the President Dawn Gleason, Au.D.

There are a variety of ways to measure an organization's accomplishments. This annual report uses numbers and statistics to gauge our success. This objective information effectively summarizes the year in a simple, easy to read format. It allows us to compare this year's results to our goals and to previous years' outcomes. With just a quick glance down a column of numbers the reader can pick out highs and lows and get a sense of what went well and where we should continue to focus our efforts. Concise. Straight-forward. And only one side of the story.

Behind each and every one of those numbers is a person or a family with a story all their own. Sometimes it's a story about courage or determination. Other times it's about hope, teamwork or compassion. The one thing all these stories have in common is that they clearly illustrate how our work changes peoples' lives. It's not unusual for people to share their experiences with us, and I'd like to share bits of just a few of them with you.

*"When our son first came to the Center my biggest concern was his physical need for hitting people and our animals, and throwing toys. He was not able sit calmly. And WOW what a difference you've made in R. and our family's lives."*

*"The Comprehensive Program for the Deaf helped me get a great job that I love! They're even teaching my co-workers sign language so we can communicate at work."*

*"From the very depths of my heart and soul, I would like to say Thank You for helping my grandmother. The hearing aid has allowed her to be more independent, as she prefers to remain in her own home rather than moving into a senior care facility. Words alone cannot express how grateful I am."*

2007 was a year of stories and they are the true measure of our work. Each one unique, but all a testament to our mission of helping people improve communication and vocational independence for life. As you read through this report, I hope you'll think about the people behind the numbers.

## 2007 Accomplishments

- More than 200 CPD consumers received Job Coaching & Intervention services which enabled them to remain successfully employed.
- With support from Franklin County Senior Options, the Center provided Audiology testing and hearing aids to more than 350 senior citizens who would otherwise not receive service.
- Speech Pathologists and Audiologists provided speech and hearing screenings to more than 3,400 children and adults at over 75 locations throughout central Ohio.
- 8 employees received awards from The Walter & Marian English Foundation, totaling more than \$20,000 in continuing education grants for Center employees.
- Volunteers contributed more than 2,600 hours of work to the Center.

## Management Team

Rod Backus, Vice President & Director of Resource Development

Karen Deeter, Director of Operations

Dawn Gleason, President & CEO

Karen Mitchell, Vice President & Director of Audiology & Hearing Aid Services

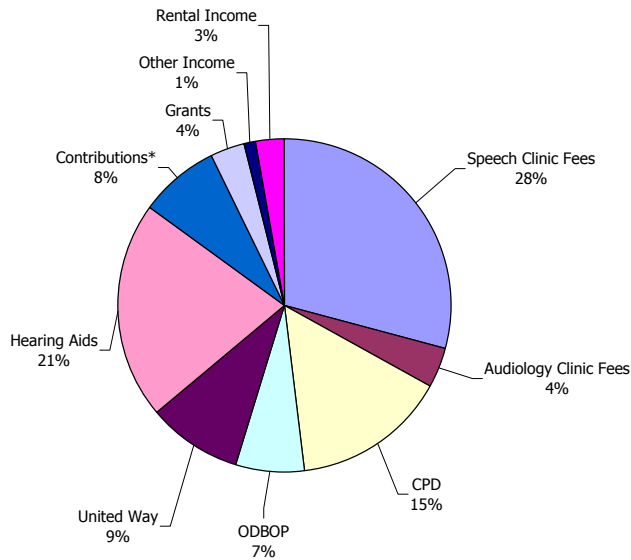
Pat Ryan, Director of Finance

Joanne Shannon, Vice President & Director of the Comprehensive Program for the Deaf

Lyna Smith, Vice President & Director of Speech & Occupational Therapy Services

# FINANCIALS

## 2007 Revenue

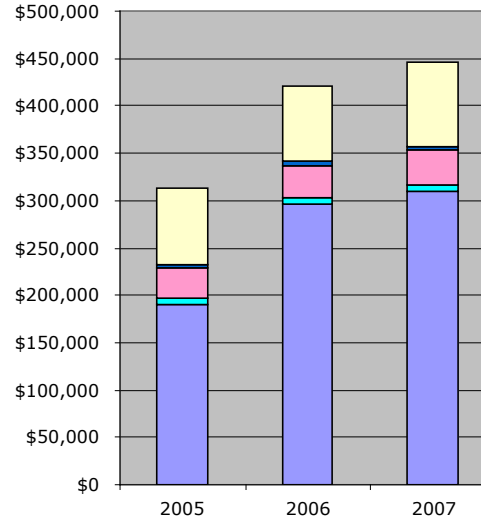


Speech Clinic Fees	\$ 1,483,265
Audiology Clinic Fees	\$ 192,375
CPD	\$ 765,237
ODBOP	\$ 344,885
United Way	\$ 464,699
Hearing Aids	\$ 1,075,245
Contributions*	\$ 385,576
Grants	\$ 181,111
Other Income	\$ 51,792
Rental Income	\$ 141,408
<b>Total Revenue</b>	<b>\$ 5,085,593</b>

\*Excludes In-Kind Contributions of \$187,474

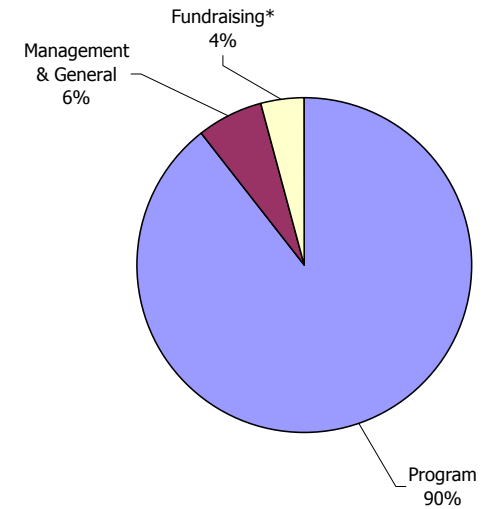


## Mission Work



■ Medicaid/BCMH  
■ Aging Grant  
■ Deaf-Blind Outreach  
■ Sliding Fee  
■ TALK

## 2007 Expenses



Program	\$ 4,794,466
Management & General	\$ 344,405
Fundraising*	\$ 226,751
<b>Total Expenses</b>	<b>\$ 5,365,622</b>

\*Excludes In-Kind Contributions of \$187,474

